



4RE/VISTA Price Quote

CUSTOMER: Trotwood Police Department

ISSUED: 2/19/2021 11:31 AM

EXPIRATION: 4/30/2021 7:00 AM

Attn: Accounts Payable,
3035 Olive Rd.,
Trotwood, OH, United States,
45426

TOTAL PROJECT ESTIMATED AT:
\$81,170.00

ATTENTION: Ofc. Bowerman

SALES CONTACT: Peter Klaus

PHONE: 937-854-7200

DIRECT:

E-MAIL: gbowerman@trotwood.org

E-MAIL: peter.klaus@motorolasolutions.com

Ohio STS#573077-0

V300 Proposal

VISTA HD Cameras and Options

Part Number	Detail	Qty	Direct	Discount	Total Price
VIS-300-BWC-001	V300, Body Worn Camera, 1080P, WiFi/Bluetooth with Removable Battery	40.00	\$995.00	\$0.00	\$39,800.00
VIS-300-VEH-002	V300, WiFi Dock, D330, In-Vehicle Charge/Upload Kit, Incl, Cables and Brackets	7.00	\$295.00	\$0.00	\$2,065.00
VIS-300-BAT-RMV	V300, Battery, Removable and Rechargeable, 3.8V, 4180mAh	10.00	\$99.00	\$0.00	\$990.00
WAR-300-CAM-NOF	Warranty, V300 3 Year, No-Fault	40.00	\$450.00	\$200.00	\$10,000.00

Evidence Library 4 Web Software and Licensing

Part Number	Detail	Qty	Direct	Discount	Total Price
KEY-EL50SRV-001	Evidence Library, Web Server Site License Key	1.00	\$1,000.00	\$1,000.00	\$0.00
SPW-BWC-DEV-FEE	Evidence Library, VISTA/V300 Annual Device License & Support Fee	40.00	\$195.00	\$0.00	\$7,800.00

Shipping and Handling

Part Number	Detail	Qty	Direct	Discount	Total Price
Freight	Shipping/Handling and Processing Charges	1.00	\$700.00	\$700.00	\$0.00
					\$62,405.00

Technical Services Calculator

WatchGuard Video Technical Services

Part Number	Detail	Qty	Direct	Discount	Total Price
SVC-4RE-ONS-400	Tier 1 Onsite Installation. Includes Project Coordination, One Pre-Deployment IT Call, Provisioning of ELC and Azure AD, Install OS and SQL (if Purchased from WatchGuard), Limited EL Client Installations, Limited Configuring of 4RE Units, Limited MDC App Installations, Interview Room Configuration, Limited Configuration of Body Worn Cameras, Full Testing of WatchGuard Systems,	1.00	\$5,000.00	\$2,500.00	\$2,500.00

415 E. Exchange Parkway • Allen, TX • 75002
Toll Free (800) 605-6734 • Main (972) 423-9777 • Fax (972) 423-9778
www.WatchGuardVideo.com



4RE/VISTA Price Quote

Installation of Evidence Library, Training of
Officer and Admin Staff, Limited Vehicle
Install Inspections, Vendor Management, Supp

\$2,500.00

4RE and VISTA Proposal

WatchGuard Video Technical Services

Part Number	Detail	Qty	Direct	Discount	Total Price
VIS-300-VTS-KIT	Transfer Station II Kit, Incl. Power & AC Cables, Label and Docs	5.00	\$1,495.00	\$0.00	\$7,475.00

Shipping and Handling

Part Number	Detail	Qty	Direct	Discount	Total Price
Freight	Shipping/Handling and Processing Charges	1.00	\$0.00	\$0.00	\$0.00
					\$7,475.00

4RE and VISTA Proposal

VISTA HD Cameras and Options

Part Number	Detail	Qty	Direct	Discount	Total Price
HDW-ETH-SWT-005	VISTA HD, 4RE, Smart PoE Switch	7.00	\$250.00	\$250.00	\$0.00

Additional Software and Licensing

Part Number	Detail	Qty	Direct	Discount	Total Price
KEY-WGV-RED-E01	Software, REDACTIVE(sm), Enterprise User License, Rev 3.0	1.00	\$5,995.00	\$0.00	\$5,995.00
WAR-WGR-MNT-3YR	REDACTIVE(sm), Software Support & Maintenance, 3-Year Bundle	1.00	\$2,795.00	\$0.00	\$2,795.00

Shipping and Handling

Part Number	Detail	Qty	Direct	Discount	Total Price
Freight	Shipping/Handling and Processing Charges	1.00	\$0.00	\$0.00	\$0.00
					\$8,790.00

Total Estimated Tax, may vary from State to State \$0.00

Configuration Discounts	\$13,950.00
Additional Quote Discount	\$0.00
Total Amount	\$81,170.00

NOTE: This is only an estimate for 4RE & VISTA related hardware, software and WG Technical Services. Actual costs related to a turn-key operation requires more detailed discussion and analysis, which will define actual back-office costs and any costs associated with configuration, support and installation. Please contact your sales representative for more details.

Title and risk of loss for the Equipment will pass to Customer upon shipment by Motorola, notwithstanding any other terms and conditions.



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To accept this quotation, sign, date and return with Purchase Order: _____ DATE: _____